

Message Text

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PAGE 01 PEKING 00600 300926Z

ACTION EB-08

INFO OCT-01 ARA-06 EUR-12 EA-07 ISO-00 NSCE-00 FEA-01

AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00 FRB-03

H-01 INR-07 INT-05 L-03 LAB-04 NSAE-00 NSC-05

PA-01 AID-05 SS-15 STR-04 ITC-01 TRSE-00 USIA-06

PRS-01 SP-02 OMB-01 IO-13 /113 W

-----302210Z 047294 /42

R 290830Z MAR 77

FM USLO PEKING

TO SECSTATE WASHDC 7496

INFO AMEMBASSY BUENOS AIRES

AMCONSUL HONG KONG

AMEMBASSY CANBERRA

AMEMBASSY OTTAWA

AMEMBASSY TOKYO

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PASS AGRICULTURE

E.O.11652: N/A

TAGS: EAGR, CH

SUBJECT: TRADE VISIT FROM DREYFUS REPRESENTATIVE

REF: GENEVA 2197

1. MARCEL MARQUOT OF DREYFUS CALLED AT USLO AFTER
HAVING BEEN IN PEKING FOR SEVERAL DAYS OF TRADE
DISCUSSIONS WITH VARIOUS IMPORT-EXPORT CORPORATIONS.

2. HE REPORTED THAT DREYFUS HAD FINALIZED SALE OF
SMALL QUANTITY OF SOYBEANS TO PRC. THE CONTRACT
GIVES DREYFUS OPTION OF US OR BRAZILIAN ORIGIN, BUT
SPECIFIED FREEDOM FROM DATURA. HE ADDED THAT PRC KNEW NO BRAZILIAN
SOYBEANS WERE AVAILABLE.

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PAGE 02 PEKING 00600 300926Z

3. MARQUOT STATED THAT PRC HAD ALREADY PURCHASED
TALLOW AND VEGETABLE OILS INCLUDING PALM OIL AND
ARE ACTIVELY SEEKING TO PURCHASE MORE VEGETABLE
OIL. HE ESTIMATES IMPORTS DURING 1977 COULD REACH
150,000 TONS.

4. PRC SEEKING TO PURCHASE SOYBEAN OIL BUT HAVE SPECIFIED NON-US ORIGIN. THIS TENDS TO CONFIRM REPORT FROM GENEVA (REFTEL). AT BEGINNING OF VISIT PRC ASKED TO BUY 20,000 TONS OF RAPESEED OIL, BUT LATER WITHDREW REQUEST.

5. CHINESE TOLD MARQUOT THAT THEY HAD PURCHASED ALL WHEAT THEY NEEDED AND THEY REFUSED TO EVEN DISCUSS AN OFFER OF CHINESE RICE, EVEN RICE OF LOW GRADE.

6. HE DREW IMPRESSION THAT THERE IS NO CHANCE AT PRESENT FOR SALES OF U.S. COTTON TO CHINA.

7. MARQUOT THINKS CHINESE MAY IMPORT UP TO ONE MILLION TONS OF SUGAR DURING 1977.
GATES

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE VISITS, AGRICULTURAL PRODUCT SALES
Control Number: n/a
Copy: SINGLE
Sent Date: 29-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977PEKING00600
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770109-0643
Format: TEL
From: PEKING
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770311/aaaaajdo.tel
Line Count: 79
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d48f01b0-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: 77 GENEVA 2197
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 16-Nov-2004 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2959694
Secure: OPEN
Status: NATIVE
Subject: TRADE VISIT FROM DREYFUS REPRESENTATIVE
TAGS: EAGR, BTRA, CH, DREYFUS, (MARQUOT, MARCEL)
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/d48f01b0-c288-dd11-92da-001cc4696bcc
Review Markings:
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